The Zelle Difference
With customized HR solutions that fit, your organization will be more efficient, effective, and ultimately, employ happier people. As your comprehensive HR consultant, we will work with you to create strategic solutions that align with your company’s mission, values, culture, and budget.

Zelle’s Pricing Models:
1. Hourly Fee
2. Monthly Retainer
3. Special Project Pricing

Hourly Fee:
NACO hourly fee - $212.50 (reflects 15% discount for NACO)
A county may use the hourly pricing structure for one-off employee relations issues, specific updates to policies/procedures, compliance related questions, or smaller scope projects.

Monthly Retainer:
Zelle monthly retainer fees vary based on the scope of services that are needed. Retained services include all aspects of human resources consulting with the exception of payroll.

A county may find the monthly retainer option to be of interest if they were looking to run simultaneous HR projects at the same time, retain Zelle as their acting HR department, or have larger scope projects that will go on for a long period of time.

Special Project Pricing:
Our special projects pricing provides clients with a flat fee option in exchange for a designated special project to be completed.

A county may find special project pricing beneficial when thinking about conducting leadership development programs, planning sessions, or other one-off HR projects that can be captured with a designated start and end date.

Each county is different in size, structure, and needs; therefore, we will tailor our pricing and terms to be fair and inclusive of each individual county.

Disclaimer. None of the advice or information provided to Client by Zelle constitutes legal advice nor is it intended as a substitute for obtaining legal advice. Client should refer to its own legal counsel for such advice.
Zelle HR Solutions

Customized Solutions that Fit.

HR CONSULTING
- Culture Assessment Survey
- HR Compliance
- Process and Procedure Review
- Health Insurance Benchmarks
- Employee Relations
- Performance Evaluations: 4x2 Conversations
- Succession Planning
- Strategic Planning
- SWOT Analysis
- Organizational & Individual Development
- Communication & Marketing Plans
- Compensation Analysis
- Mission, Vision, & Values Creation
- Executive & Individual Coaching and Mentoring
- Onboarding & Offboarding
- 360 Reviews
- Stay & Exit Interviews
- Job Description Analysis & Review
- Recruitment & Retention Strategies
- Vendor Management
- Leadership & Employee Development Programs
- Talent Assessment Products
- & More

RECRUITING & STAFFING
- Talent Assessments

TALENT ASSESSMENTS

4X2 CONVERSATIONS
- 4X2 Conversations

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