



**2020 NACO Institute of Excellence  
Begins Soon – Enroll Today!**

<https://go.unl.edu/nacoie2020>

Much of the time serving as an elected official and leading county government is typical of a managerial position in the business world. Officials make decisions and manage the work to best serve their constituencies. Every so often, though, issues pop up that test the abilities of even the most seasoned officials. Quickly the role of being a manager shifts to the role of being a leader. To switch roles effectively one has to understand the difference in skills and qualities required.

The ***NACO Institute of Excellence*** is a yearlong professional development program for county officials. Enrollment is now open for the 2020 Institute beginning in April. Several areas of personal leadership development will be presented including one's:

- Personality preferences and leadership behaviors
- Personal leadership mission
- Active listening skills

Further into the year participants will learn skills for:

- Managing conflicts
- Leading meetings
- Corresponding with legislators

Topics about influencing others and human-centered innovative thinking will move officials to lead at a higher level.

Institute sessions will be presented in North Platte at the University of Nebraska West Central Research and Extension Center on the first Thursday in April, May, July, September, and October. Institute sessions will be presented again in Lincoln at the Nebraska Extension Lancaster County office on the second Thursdays in April, May, July, September, and October. All sessions will start at 9:00 a.m. and will end by 3:30 p.m.

Participants can attend in either North Platte or Lincoln – you can decide on which location fits into your schedule best. For more details refer to the NACO website for meeting locations and the program schedule. To receive a Certificate of Achievement at the 2020 NACO Annual

Conference in December, participants in the Institute must attend at least 4 of the 5 face-to-face trainings.

The registration fee for participating in the program is \$250 per official. NACO will bill the counties for registration fees after the April sessions are completed. Click on the online registration to link to enroll <https://go.unl.edu/nacoie2020> by March 5.

Soon after the deadline, enrollees in the 2020 Institute of Excellence will receive additional information about the program from Nebraska Extension Educators, [Carroll Welte](#) and [Jessica Jones](#).

Their contact information follows:

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To become better at shifting between manager and leader, enroll today in the NACO Institute of Excellence. According to one graduate, "...incremental change can result in big rewards."